

HALIFAX COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$212,747,676	\$29,208,972	\$50,474,710	1.3745	\$292,431,357
LABOR INCOME	\$109,921,622	\$9,130,378	\$14,731,002	1.2171	\$133,783,002
EMPLOYMENT	2,975	331	571	1.3034	3,878
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$56,668,468
MEDICAID EXPENDITURES					\$104,895,358
NUMBER OF MEDICAID ELIGIBLE					18,406
FEDERAL TRANSFER PAYMENTS					\$474,286,000

- In 2008 it is estimated that Halifax County's health care industries produced over \$212 million in direct output revenue and contributed an additional \$80 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$292 million. The Output multiplier (1.3745) shows that for every \$1 in revenue produced by health care industries and additional \$0.37 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$109 million (direct) and contributed an additional \$24 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$133 million. The Labor Income multiplier (1.2171) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.21 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 2,975 (direct) and generated an additional 902 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 3,878. The Employment multiplier (1.3034) shows that for every 1 worker employed in the health care industry, an additional 0.30 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 42% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 42% it is estimated that the \$133 million paid to health care and support employees generated over \$56 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$56 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

HALIFAX**2008**

Population	54,983
Area Sq. Miles	725
Persons per square mile	76
Number Employed	22,564
Unemployment Rate	9.3%
# of Industries	151
# of Households	22,815
Per Capita Income	\$26,205
Median Household Income	\$31,495
Total Personal Income	\$1,440,842,000
Gross County Retail Sales	\$610,319,000
Local Retail Sales Capture Ratio	42.36%
Federal Medical Transfer Payments	\$474,286,000
Number of Medicaid Eligibles	18,406
Medicaid Expenditures	\$104,895,358

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$14,457,024	\$1,180,199	\$2,841,051	1.2782	\$18,478,274	
Labor Income	\$6,658,723	\$377,603	\$866,666	1.1869	\$7,902,992	\$3,347,589
Employment	169	12	32	1.2604	214	
Home Health Care Services						
Output	\$16,688,938	\$1,151,420	\$3,931,680	1.3046	\$21,772,038	
Labor Income	\$8,327,223	\$342,524	\$1,081,007	1.1709	\$9,750,753	\$4,130,273
Employment	764	15	45	1.0783	823	
Physicians, Dentists, other Health Professionals						
Output	\$67,103,852	\$5,196,522	\$16,701,478	1.3263	\$89,001,852	
Labor Income	\$35,504,808	\$1,612,983	\$4,624,182	1.1757	\$41,741,973	\$17,681,272
Employment	583	63	189	1.4324	835	
Ambulatory and Outpatient Health Care Services						
Output	\$14,453,536	\$1,618,059	\$2,206,520	1.2646	\$18,278,115	
Labor Income	\$4,449,994	\$511,518	\$617,686	1.2538	\$5,579,198	\$2,363,264
Employment	184	20	25	1.2469	229	
Hospitals						
Output	\$81,195,998	\$18,589,661	\$19,379,780	1.4676	\$119,165,439	
Labor Income	\$42,245,891	\$5,843,452	\$5,915,650	1.2783	\$54,004,993	\$22,875,703
Employment	761	204	219	1.5565	1,185	
Nursing and Residential Care Facilities						
Output	\$18,848,328	\$1,473,110	\$5,414,201	1.3654	\$25,735,639	
Labor Income	\$12,734,983	\$442,299	\$1,625,812	1.1624	\$14,803,093	\$6,270,368
Employment	515	16	61	1.1510	592	
TOTAL						
Output	\$212,747,676	\$29,208,972	\$50,474,710	1.3745	\$292,431,357	
Labor Income	\$109,921,622	\$9,130,378	\$14,731,002	1.2171	\$133,783,002	\$56,668,468
Employment	2,975	331	571	1.3034	3,878	